

# TRIBUTE

## A Postscript From The Publisher...

I would be remiss as Publisher if this edition of the Canadian Donors Guide did not recognize and note the many contributions of Paul Nazareth to the Canadian charitable sector and the people within the sector.

Paul is the ultimate in 'giving' -- of himself, his time and his sage advice to charities, gift planners and all those who are linked to them. As an advisor and educator to charities and their staff, Paul's knowledge, strategic acuity and mental agility have combined to benefit so many for so many years. Paul's bold presence and spirited personality lifted everyone in the room (or online as necessary), modelling the gratitude for the opportunities presented to him and that he - without hesitation - shared with others. That takes boundless enthusiasm for the charitable arena and energy; it's also mentally and physically draining, to which many, including myself, can no doubt attest.

In my case, Paul was on the receiving end of requests for advice, information, support and, most importantly, encouragement when I succeeded this publication's previous owner/publisher, Anderson Charters of Third Sector Publishing and the founder of the Donor's Guide before him, Roy Abrahamson.

Even in my early days working for

Anderson on the Canadian Donor's Guide, Paul was there to help. He represented one of our valued advertisers back then and was very supportive of our efforts. When he transitioned to working in the financial world, he was still interacting and supporting the efforts of Anderson and his team. I recall that at one point, Paul travelled up to Anderson's offices in downtown Orillia, to teach us all about social media and advise us how best to use it for our purposes.

When Paul transitioned to Vice President of Education & Development at the Canadian Association of Gift Planners (CAGP), I was the new owner and publisher of the Canadian Donor's Guide after having worked with Anderson starting with the 2007 edition. Paul was always a great supporter of the Donor's Guide but with his position at the CAGP he was able to provide us with his words to share on these pages. He allowed us to use his photo and quotes in our promotional materials, which was very much appreciated. If you are reading this you know what an impact Paul has made in the charitable sector and how much weight his opinion has.

But it wasn't the words, photo or quotes that meant the most. It was Paul's ongoing support of the Donor's Guide wherever life took him. From his position in the charity world, in the



*Paul Nazareth*, the Generosity Guy

financial world, and in his personal world, Paul not only talked the talk about the Canadian Donor's Guide, he also walked the walk. Paul believes in what we try to do with our annual publication and he shared that belief with others across the country.

So, when I read and confirmed, after the 2024 CAGP Conference, that Paul was leaving his position at CAGP, I was happy to learn that he was going to concentrate on his health.

I am glad that Paul Nazareth had the courage to recognize his needs and take this pause for 'real life' to take priority. That is yet another learning opportunity from our friend and colleague.

Although Paul will be missed by many in his role with the CAGP, he will share his time, thoughts and advice when he can. Paul is ultimately an educator, a networker and friend to many. This will not change because his title has changed.

By the way, his new title is the Generosity Guy. I think this is a very appropriate handle for Paul. In my eyes he has always been the best example of generosity to other people.

Thank you, Paul. We wish you all the best as your venture down this new path and look forward to our paths crossing again.